

Leading from the beardroom living room

live, unfiltered conversations with global executives



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With thanks to



our guest speaker, **Managing Director & Senior Partner**, **Boston Consulting Group Japan**.

Miki joined BCG Tokyo in 1984; returned in 2008 after 20 years in BCG New York. She served as founder of the firm's Marketing, Sales and Pricing Practice Area; Chief Marketing Officer and member of the firm's Executive Committee. Miki holds a BA from Harvard College in Government and East Asian Studies and MBA from Harvard Business School. She is happily married and a mother of 3.

And moderator, **Sarah Liu, Managing Director of The Dream Collective**

Which consumer behaviour trends are likely to stick in the future?

- Change of lifestyle and eating preferences: greater focus on health and wellness, appreciation for the "simple things".
- **Shift of routines**: increases in remote working will likely be sustained, impacting daily commutes, school drop-offs etc.
- Acceleration of digital and new channels: consumer sentiment reflects an intention to continue online buying behaviour post-COVID.

How does BCG attract and retain female talent?

- Stay close to the numbers: from applicants to recruits to promotion to performance. Each number is meticulously tracked for women vs men and other diversity pools around the world.
- Invest in inclusion efforts, training and research we all need to contribute but it's important to understand differences in how we coach/communicate and to set the right environment for inclusive conversations.
- **Deploy flex and feedback measures**: offer part time/flex time; encourage "home" work sharing; active feedback from both mentors and sponsors; support provided before red flag is up.

What is your advice to women who wish to have a family and advance their career?

- Surround yourself with a strong network and family that supports your career advancement; with the latter helping with the home responsibilities.
- Rather than aiming for a work-life balance, try to achieve a work-life blend, which fully integrates your work with your life, rather than separating them.
- Prioritisation is key, both in your personal and professional life. As well as organising your time to achieve what you need to across both.

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